

**BURLINGTON FIRE PROTECTION DISTRICT
SPECIAL MEETING-
Monday, June 22, 2015**

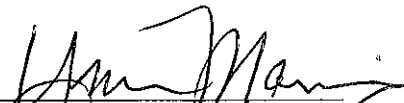
Members present: Dave Conrad, Joe Walter, Yvonne Manning, Andy Kuchar, Robert Hurst and Jason Bowling.
Also present were: Chief Barlow, Attorney Mike McKinney and the representative Rick Bell from Braun.
Members absent: Bob Parsons
District Board Chairman called the meeting to order at 5:00 p.m.

The Special Meeting was called to discuss and present board members with the bids received from the request for proposal on an ambulance purchase. Chief Barlow presented the board members with a meeting summary from the bid opening that took place June 3, 2015 at 12:01pm in the training room of the Burlington Fire Protection District. There were (3) bids received: Wheeled Coach, Horton and Braun all submitted bids. Chief Barlow discussed the Grading Form that was put together by Assistant Chief Butcher. Discussed the hard work from the members of the Ambulance Committee, department membership and administrative staff for comparing all (3) bid proposals to determine the best fit for this organization. It was presented to the board members the recommendation from Assistant Chief Butcher to award the bid to Wheeled Coach and Muster Emergency Vehicles. Board members discussed the RFP grading form that was given. It was asked to Assistant Chief Butcher what the deciding factors were really in determining the best vendor. The (3) major factors was the electric system and how it was designed, the highest level of compliance based off of the items in the RFP and the turnaround time for it to be manufactured. Rick Bell from Braun discussed his concerns with quality of the ambulance versus delivery time. Board members were pleased with discussions. Robert Hurst made a motion to approve Chief Barlow and Assistant Chief Butcher's recommendations for going with Wheeled Coach and Muster Emergency Vehicles. Motion was seconded by Andy Kuchar. Motion passed unanimously.

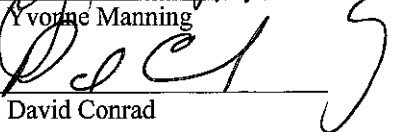
A copy of the Ambulance purchase bid opening meeting summary and supporting documentation is attached in the minute's book.

At 5:25 p.m. Andy Kuchar made a motion to adjourn. Motion was seconded by Robert Hurst. Motion passed.

Secretary:


Yvonne Manning

Chairman:


David Conrad



Burlington Fire Protection District
6050 Firehouse Drive
PO Box 479
Burlington, Kentucky 41005-0479
Phone: (859) 586-6161 Fax: (859) 586-6178
Jeff Barlow, Fire Chief

To: Burlington Fire Protection District Board

From: Chief Jeff Barlow

A handwritten signature in black ink, appearing to be "JB", is written over the printed name "Chief Jeff Barlow".

Date: June 22, 2015

RE: Ambulance purchase bid opening meeting summary

On June 3, 2015, a public meeting was held at 12:01 p.m. to open bids received for the advertised purchase of a KKK-A-1822F compliant type I, ALS class I ambulance. The meeting was attended by Board Member Andy Kuchar, Lieutenant Chad Eha, Lieutenant Joe Jamison, Recruiter Greg Schultz, Michelle Vogelpohl, recording secretary, and I. The meeting was also attended by bidder representatives, Mr. Ed See from Horton, and Mr. Rick Bell from Braun, with no other members of the public in attendance. There were three sealed bids received and they were opened and read aloud for the record in the order in which they were received with the following result:

- Wheeled Coach Vendor: Muster Emergency Vehicles; purchase price \$255,400 due at time of delivery. No trade-in value.
- Horton vendor: Specialty Truck Sales and Service; purchase price of \$177,390. Trade-in value of \$7,500.
- Braun vendor: PennCare; purchase price \$226,315.⁷². Less Ford rebate to be determined. Trade-in value of \$10,000.

One of the vendors asked if they would be allowed to review the bids submitted. The response was that these would be public documents available for review however the District requested the latitude to allow the committee to fully review the proposals before they were released to competitors. All bids were to be reviewed and a recommendation for the Board would be presented at a special meeting on June 22, 2015 at 5:00 p.m. The meeting was adjourned at 12:11 p.m.

All three bids were thoroughly reviewed by the ambulance committee and Assistant Chief Butcher. I have received the recommendation from Assistant Chief Butcher to award the purchase to Wheeled Coach based upon the spreadsheet attached.

Burlington Fire Protection District
RFP Grading Form
KKK-A-1822 Compliant Type 1, ALS Class 1 Ambulance

Vendor Name	Horton	Wheeled Coach	Braun
Super Cab Ford F450 4x4	Yes	Yes	Yes
Box Size – 150, 153, 157	157	153	156
5 References	Yes	Yes	Yes
Drawings	Yes	Yes	Yes
Base Price	177,390	255,400	276,315.22
Delivery date (cal days)	180-210	120-150	240
Dunn & Bradstreet	Yes	Yes	Yes
Overall Height	115	111	109.75
Overall Length	312	305	310.25
Wheelbase	186	186	189
Width of body	100	95.4	98
Are cabinet dimensions supplied	Yes	Yes	Yes
Weight analysis	16500	16500	16500
Electrical system drawing	No	No	No
Turning radius report	54.8-56.8	50.4-52.5	52.4-54.4
Service center location	Wilder	Florence	Alexandria
Warranty – overall			
Warranty – Chassis & frame	30yr	15yr	Lifetime
Warranty – electrical	7/100000	10 yrs	7/84000 -prorated
Warranty – paint	7/84	5	4/48
Bumper guard	Rhino push bar	No	Yes
Openings for air horns	Yes	Yes	Yes
LED running lights	Yes	Yes	Yes
BTU info for HVAC	65000H/32000AC	60H/36AC	56H/38AC
LED map lights (2)	1	Yes	No
Heavy duty interior	No	No	No
Console drawing	Y	Y	Y
Non-slip cab step	Y	Y	Y
Top speed	TBD	TBD	TBD
Engine Horse power	Per ford	Per ford	Per ford
Dual alternators	Y	Y	Y
Ambulance prep package	Y	Y	Y – optional
Type of transmission	6sp	6sp	6sp
Auxiliary braking system	No	Telma	Telma
Liquid spring suspension	Yes	Yes	Yes
Location of batteries	Under hood	Under hood	Under hood
Jump start location	TBD	TBD	TBD
Vanner 20-1050CUL-DC inverter	Yes	Yes	Yes
Back up alarm	Yes	Yes	Yes
Compartment door alarm	Yes	Yes	Yes
Color multi-camera system	4	6	No
All LED emergency lights	Yes	Yes	Yes

Burlington Fire Protection District
RFP Grading Form

KKK-A-1822 Compliant Type 1, ALS Class 1 Ambulance

2 LED scene lights, front	Yes	Yes	Yes
2 LED scene lights, sides	Yes	Yes	Yes
2 LED scene lights, rear	Yes-Load	Yes	No-incandescent
LED compartment lights	Yes	Yes	Yes
LED lights at all steps	Yes	Yes	Yes
Painting and lettering , per RFP	Y	Y	Y
Striping per RFP	Y	Y	Y
2 vulcan hand lights	Option - \$562 Add	Y	Y
Panasonic MDT mount	No	No	Yes
Stryker cot mounts	No Add	Yes	Yes
Norcold DC0040 fridge	Yes	Yes	Yes
Enthermics DC 150 blanket warmer	Option-\$4086 Add	Yes	No
2 mobile radios, Kenwood	Supplied by us	""	""
3 roof antennas	Yes	Yes	Yes
2 sets of manuals	Option-\$3150 Add	Yes	Yes
Tempus pro cardiac monitor – per rfp	Option	Yes	No
Zoll Autopulse	Option-\$20593	Yes\$15800	No
2 Grover Stuttertone Airhorns	Option – Buell-2837	Buell- \$1400	Buell – included
1 knox med vault	Option	Yes-\$2000	Option- \$2000
1 electric Q siren	Yes	Yes	Yes
Trade in value	7500	E-gov (verbal-\$10,000-\$15,000)	10,000
Options	Horton	Wheeled Coach	Braun
Tempus Pro Cardiac Monitor	No Bid	Yes- \$30,000 (included)	No Bid
Zoll Auto Pulse	Yes- \$20593(not incl)	Yes - \$15,800 (included)	No Bid
Air Horns	Yes - \$2873 (not incl)	Yes - \$1400 (included)	Yes – included
Knox Med Vault	Optional	Yes \$2000 (included)	Optional - \$2000
Cost without options:	Horton	Wheeled Coach	Braun
	\$177,390	\$206,200	\$224,915.12
Additional Options to delete			
Telma Retarder	Not bid	\$10,800	\$10,800
Kussmaul Charger (not needed)	\$700	\$700	\$700
New Total	\$184,933	\$194,700	\$213,415.12
61 items per RFP	54 or 88.5%	59 or 96.7%	55 or 90.1%